

Message Text

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PAGE 01 HALIFA 00032 231504Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 124954

R 231400Z JAN 76

FM AMCONSUL HALIFAX

TO SECSTATE WASHDC 1212

UNCLAS HALIFAX 0032

DEPT PASS TO USDOC

E.O. 11652: N/A

TAGS: BEXP, CA

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 122/PEXP 0023

1. 012376

3. B MARRIOTT

4. 122 CANADA

5. A

6. A CALL--902-895-6259

6. B MR GARY ANDERSEN - GENERAL SALES MANAGER

P.O. BOX 1244, TRURO, NOVA SCOTIA

7. TEL 902-895-6259

8. CO REF NA

9. 111

10. 3423XXX/OOOO HAND AND EDGE TOOLS

3425XXX/0000 HANDSAWS AND SAW BLADES

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3452XXX/0000 BOLTS, NUTS, RIVETS AND WASHERS

3469413/0000 TOP OF RANGE UENSILS
3469505/0000 BAKEWARE, PANTRYWARE AND UTENSILS
3469961/0000 STEEL PAILS, GARBAGE CANS, ASH CANS
3631212/0000 BARBECUERS
3634XXX/0000 ELECTRIC HOUSEWARES AND FANS

ABOVE MENTIONED GENTLEMAN IN PROCESS OF ESTABLISHING
AGENCY AND PLANS TO BE OPERATIONAL BY SEPTEMBER1,
1976 WITH STARTING STAFF OF TWO. HE IS NOW LOOKING FOR
SUPPLIERS OF ALL TYPES OF HARDWARE AND COOKWARE. HE
HAS ALREADY ESTABLISHED HIMSELF FIRMLY IN THIS FIELD IN
THE PAST TEN YEARS AND HAS REACHED THE POSITION OF
DISTRICT SALES MANAGER WITH A NATIONAL FIRM. THE SALES
AREA FOR THE FIRM WILL COVER NOVA SCOTIA, NEW BRUNSWICK,
PRINCE EDWARD ISLAND AND NEWFOUNDLAND. PROJECTED SALES
VOLUME FOR THE FIRST YEARIS A HALF MILLION DOLLARS.
ALTHOUGH FIRM IS NOT STARTING BUSINESS UNTIL SEPTEMBER,
HR ANDERSEN WOULD LIKE TO ENCOURAGE IMMEDIATE OFFERS
TO ENABLE HIM TO ESTABLISH HIS LINES AS SOON AS POSSIBLE.

MANBEY

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